

Buying? Selling?  
Talk to us!



## 2008 October

Thank you for reading the new  
Midwest Newsletter.



### September New Executives

Tranese Brown - Mpls Associates

Jack Jewett - Hill City

Scott Nelson - Burnsville

### Hudson Office New Ownership

September 1st

Jeremy & Kristan Cudd

Oranzo Oevering

### New Regional Support

Linda Tschida

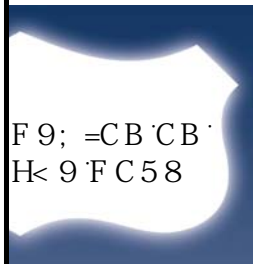
Communications, Marketing & Public  
Relations Director

[LindaTschida@RealtyExecutives.com](mailto:LindaTschida@RealtyExecutives.com)

Phone: 651-994-2605



Hill City, South Dakota



F 9; =CB 'CB'  
H< 9 F C 5 8

Realty Executives  
**Grand Opening**  
**Hill City,**  
**South Dakota**

**On October 4th, Hill City had their Grand Opening Celebration. Deanna Kennedy was there with the Region's wrap vehicle, to join in all the excitement. Hill City is the first Realty Executives Store in South Dakota. Let's all welcome the Mount Rushmore State.**

F 9 5 @HM9L9 7I H=J 9 G Midwest  
TollFree: 877-750-7744  
2025 Centre Pointe Blvd. #220  
Mendota Heights, MN 55120  
Midwest@RealtyExecutives.com  
[www.RealtyExecutivesMidwest.com](http://www.RealtyExecutivesMidwest.com)

## Upcoming Dates

**Executive Orientation January 8th**

**Holiday Gala January 17th**

\*\*\*\*\*

### Amanda's Reading List

"Existing home sales see largest gain in years",  
msnbc.com staff and news service reports  
Fri., Oct. 24, 2008

<http://www.msnbc.msn.com/id/27359725/>

### **\*\*\*Corrections on Previous Newsletters\*\*\***

Creation of the "Bright Idea Award" from our Alexandria Meeting, this Summer, was by Molly Robertson and Margie Schlueter. This award will become an annual competition between offices, to share all of our great ideas. The trophy currently resides at our Mankato office, our first winners, and will be passed to the new winner next summer.

In our September Newsletter, Bob Tenold and Curt Tenold's statistics were switched. Bob was actually 3rd in Closed Transactions, and 10th in Volume Closed. Thank you Bob and Curt for all of your hard work.

## Catch 'Em Doing Something Good

Lee Davies, Realty Executives Legacy Elk River, was caught stopping in at the new Hill City location to introduce himself while he was on vacation.



The newest edition to your monthly newsletter, The "Catch 'em doing something good" section will feature an executive who exceeds expectations. So if you "Catch" someone please notify the Region.

## Generate Positive PR in Your Community By Giving Back



# **HOMEWORKS™**

Opening Doors for Teachers.

HOMEWORKS is a program that helps teachers:

- Achieve home ownership
- Refinance an existing home at better terms
- Live closer to where they teach

HOMEWORKS helps by:

- Special loan programs with lower down payments
- Loans that consolidate other debt
- Higher qualifying ratios

- 
- Homes from the Heart partners with Habitat for Humanity.
  - Designed to allow Executives to voluntarily contribute a designated amount of their commissions to this program.
  - Realty Executives agents will enjoy enhanced visibility in their community and the reputation of being caring, committed citizens.
  - What better way for Executives to give back to their communities than by assisting families who might otherwise never be able to own a home of their own?



[www.RealtyExecutivesMidwest.com](http://www.RealtyExecutivesMidwest.com)

Midwest@RealtyExecutives.com

TollFree: 877-750-7744



F 95 @HM9L97I H-J 9G Midwest  
2025 Centre Pointe Blvd. #220  
Mendota Heights, MN 55120

## Relocation Corner

"On the Road Again."

Doug McElrath, Director of Relocation for the Midwest Region, is busy hitting the road this fall selling the outstanding relocation capabilities of the Executives in our Region and setting the stage for future growth.

Some of the highlights include:

- Oct. 21st - Milwaukee, WI (meetings with two relocation companies)
- Oct. 22nd - Green Bay, WI (meeting with relocation company)
- October 29th - Washington, D.C. / Relocation Directors Council Fall Meeting
- October 29th -31st - Washington, D.C. / Employee Relocation Council Fall Conference

In the works: Confirming appointments with relocation management companies in Omaha, NE and Denver, CO before the end of the year.



Midwest Relocation Services

## Top Ten Executives

### September 2008 Volume Closed

Aaron Pletcher - Blaine  
Barry Cavalancia - Wayzata  
Bob Tenold - Zimmerman  
Marcia Richards - Blaine  
Cindy Grodahl - Edina  
Rolf Kopperud - Fargo  
Kyle McLean - Blaine  
Steven Jones - Rsvl. Top Producers  
Kim Salfer - Mankato  
Curt Tenold - Zimmerman

### September 2008 Transactions Closed

Aaron Pletcher - Blaine  
Bob Tenold - Zimmerman  
Marcia Richards - Blaine  
Steven Jones - Rsvl. Top Producers  
Curt Tenold - Zimmerman  
Nick Johnson - Rsvl. Top Producers  
Barry Cavalancia - Wayzata  
Rolf Kopperud - Fargo  
Kim Salfer - Mankato  
Nancy Stadler - Maple Grove

#### Regional Office

REALTY EXECUTIVES  
MIDWEST  
Phone: (877) 750-7744

Alexandria  
LAKE & HOME SALES  
Phone: (320) 763-4255

Bemidji  
THE PRODUCER GROUP  
Phone: (218) 444-1021

Blaine  
TOP PRODUCERS  
Phone: (763) 390-3900

Buffalo  
CHOICE  
Phone: (763) 682-8900

Burnsville  
TOP PRODUCERS  
Phone: (952) 303-6770

Edina  
ASSOCIATES  
Phone: (952) 767-5300

Elk River  
LEGACY  
Phone: (763) 633-6400

Fargo  
NORTH PLAINS  
Phone: (701) 499-5300

Hill City  
BLACK HILLS  
Phone: (605) 574-3222

Hudson  
SELECT  
Phone: (715) 381-8337

LaCrescent  
RESULTS  
Phone: (507) 450-6299

Lakeville  
PROPERTY SPECIALISTS  
Phone: (952) 898-9110

Mankato  
RIVER VALLEY  
Phone: (507) 344-1030

Maple Grove  
LEGACY  
Phone: (763) 633-6400

Minneapolis- Downtown  
TOP PRODUCERS  
Phone: (612) 332-6100

Minneapolis- Uptown  
ASSOCIATES  
Phone: (612) 767-4950

Red Wing  
CONSIDER IT SOLD  
Phone: (888) 777-3196

Roseville  
ONLINE EXPERTS  
Phone: (651) 488-7237

Roseville  
TOP PRODUCERS  
Phone: (651) 288-4880

Saint Cloud  
ONLY EXCELLENCE  
Phone: (320) 230-4663

Saint Paul  
ASSOCIATES  
Phone: (651) 224-7075

Wausau  
RE of WAUSAU  
Phone: (877) 849-5544

Wayzata  
ASSOCIATES  
Phone: (952) 767-5300

West Saint Paul  
RESULTS  
Phone: (651) 365-0230

Zimmerman  
ADVANTAGE  
Phone: (763) 856-5400

