

Buying? Selling?
Talk to us!



2008 August

Thank you for reading the new
Midwest Newsletter.

New Executives

April

Alicia Anderson - Blaine
Gary Bredeson - Lakeville
Nate Gruenzner - Mankato
Theresa Shrader - Lakeville

May

Gary Anderson - Hill City
Kay Ballinger - Hill City
Cathy Brickey - Hill City
Mike Chapman - Blaine
Joelle Flick - Hill City
Cindy Ginsberg - Mpls. Top Producers
Alicia Graves - Fargo
Doug Groves - Hill City
Sheralin Groves - Hill City
Jim Peterson - Hill City
Marcia Richards - Blaine
Al Sommer - Hill City
Rob Steinmetz - Burnsville
John Strate - Mpls. Top Producers
Jennifer Van - West Saint Paul

June

Christie Keith - Lakeville
Mary Walter - Mankato

July

Steve Lynch - Mpls. Top Producers
Oranzo Oevering - Hudson
Teresa Riesland - Lakeville
Sandra Stavnes - Edina

It's all
about
YOU.

Welcome to the new Midwest Newsletter! My name is Amanda Hanson, and I am the new Regional Administrator, at the Regional Office. I will be taking over the newsletter, and will be making some changes. I'm hoping this will be something that you can use as a tool to be more successful. I welcome and appreciate feedback and comments to make this newsletter the best it can be. Some of the things I have changed is, the Top Ten Executives will now be top Volume and Transactions Closed. This will hopefully recognize some of the smaller markets, and their great work. There will be a constant Relocation Corner, by Doug McElrath. I will also have listings of current articles, magazines, blogs, and books with topics that are in the news.

I would like to thank everyone that attended the Regional Meeting, in Alexandria, earlier this month. I enjoyed meeting you all and getting to learn more about this great region. At the meeting, Margie Schlueter created a contest to judge new marketing ideas, and Greg Stull created the "RE Bright Idea Award". Congratulations to Mankato, our winner! I would like to feature your new marketing and recruiting ideas in the newsletter. Please email me if you have an idea that we all can benefit from.

I look forward to getting to know more of you.
Please contact me with any questions you
may have.

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Top Ten Executives

April 2008 Volume Closed

Barry Cavalancia - Wayzata
Aaron Pletcher - Blaine
Bob Tenold - Zimmerman
Cindy Grodahl - Edina
Ann Breuer - Elk River
Al Snider - Bemidji
Janet Contursi - Saint Paul
JoAnne Gamache - Hudson
Curt Tenold - Zimmerman
Kathy Midthun - Wayzata

May 2008 Volume Closed

Barry Cavalancia - Wayzata
Janet Contursi - Saint Paul
Aaron Pletcher - Blaine
Bob Tenold - Zimmerman
Sam Golbabaie - Wayzata
Dan Whitman - Fargo
Jim McCreary - Fargo
Steven Jones - Roseville Top Producers
Bao Tran - Saint Paul
Erik Winegarden - Maple Grove

June 2008 Volume Closed

Barry Cavalancia - Wayzata
Sam Golbabaie - Wayzata
Cindy Grodahl - Edina
Kathy Midthun - Wayzata
Aaron Pletcher - Blaine
Nick Johnson - Roseville Top Producers
Rolf Kopperud - Fargo
Janet Contursi - Saint Paul
Gloria Iverson - Alexandria
Greg Sprick - Red Wing

Top Ten Executives

April 2008 Transactions Closed

Aaron Pletcher - Blaine
Bob Tenold - Zimmerman
Curt Tenold - Zimmerman
Dar Vosburg - Mankato
Barry Cavalancia - Wayzata
Cindy Grodahl - Edina
Janet Contursi - Saint Paul
Deanna Forton - Roseville Top Producers
Aaron Gardner - Mankato
Al Snider - Bemidji

May 2008 Transactions Closed

Barry Cavalancia - Wayzata
Aaron Pletcher - Blaine
Dan Whitman - Fargo
Jim McCreary - Fargo
Bob Tenold - Zimmerman
Andrew Kolars - Mankato
Kim Salfer - Mankato
Greg Sprick - Red Wing
Molly Robertson - Mankato
Janet Contursi - Saint Paul

June 2008 Transaction Closed

Barry Cavalancia - Wayzata
Aaron Pletcher - Blaine
Greg Sprick - Red Wing
Cindy Grodahl - Edina
Nick Johnson - Roseville Top Producers
Rolf Kopperud - Fargo
Gloria Iverson - Alexandria
Mary Vigen - Fargo
Steven Jones - Roseville Top Producers
Dan Whitman - Fargo

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"Leaders are Readers" - Joseph LaManna

REX 2.0

If you want your log in information for your REX account, you need to first contact Ken Boland.

REX@RealtyExecutives.com 866-507-6147 ext. 4

Amanda's Reading List

- Survey Shows Home Buyers Responding to Lower Metro Prices
http://www.realtor.org/press_room/news_releases/2008/2q_metro_home
- In his own words, Rich Rector, President and CEO of Realty Executives International.

RichRectorBlogSpot.com

- Lore Magazine - Lives of Real Estate
Executives can sign up for a free subscription
LoreMagazine.com

Relocation Corner

Here are the top reasons why corporations and relocation management companies call our relocation department:

- Relocation department offers a single point of contact and accountability
- Experience working with relocating employees - which reduces stress levels
- Provide quality, personalized service on short notice
- Transferee's needs and personalities are matched to agent
- Loyalty - Desire to do what's best for the transferee
- Relocation trained agents that are willing to go above and beyond
- Have an understanding of corporate relocation policies and procedures
- Ongoing resource for the transferee before, during and after the move

If you have any questions regarding relocation or know a relocation decision maker in a corporation that could benefit from our services, contact Doug McElrath at 651 994-2606 or DougMcElrath@RealtyExecutives.com

Top Ten Executives July 2008 Volume Closed

Barry Cavalancia - Wayzata
Sam Golbabaie - Wayzata
Aaron Pletcher - Blaine
Dar Vosburg - Mankato
Tom Hannigan - Blaine
Bob Tenold - Zimmerman
Tracy Green - Fargo
Kathy Midthun - Wayzata
Matt Carlson - Minneapolis Top Producers
Kim Salfer - Mankato

July 2008 Transactions Closed

Aaron Pletcher - Blaine
Bob Tenold - Zimmerman
Dar Vosburg - Mankato
Tracy Green - Fargo
Kim Salfer - Mankato
Dan Whitman - Fargo
Curt Tenold - Zimmerman
Barry Cavalancia - Wayzata
Gary Pattison - Fargo
Spencer McLachlan - Blaine

Regional Office

REALTY EXECUTIVES

MIDWEST

Phone: (877) 750-7744

Alexandria

LAKE & HOME SALES

Phone: (320) 763-4255

Bemidji

THE PRODUCER GROUP

Phone: (218) 444-1021

Blaine

TOP PRODUCERS

Phone: (763) 390-3900

Buffalo

CHOICE

Phone: (763) 682-8900

Burnsville

TOP PRODUCERS

Phone: (952) 303-6770

Edina

ASSOCIATES

Phone: (952) 767-5300

Elk River

LEGACY

Phone: (763) 633-6400

Fargo

NORTH PLAINS

Phone: (701) 499-5300

Hill City

BLACK HILLS

(605) 574-3222

Hudson

SELECT

Phone: (715) 381-8337

LaCrescent

RESULTS

(507) 450-6299

Lakeville

PROPERTY SPECIALISTS

Phone: (952) 898-9110

Mankato

RIVER VALLEY

Phone: (507) 344-1030

Maple Grove

LEGACY

Phone: (763) 633-6400

Minneapolis- Downtown

TOP PRODUCERS

Phone: (612) 332-6100

Minneapolis- Uptown

ASSOCIATES

Phone: (612) 767-4950

Red Wing

CONSIDER IT SOLD

Phone: (888) 777-3196

Roseville

ONLINE EXPERTS

Phone: (651) 488-7237

Roseville

TOP PRODUCERS

Phone: (651) 288-4880

Saint Cloud

ONLY EXCELLENCE

Phone: (320) 230-4663

Saint Paul

ASSOCIATES

Phone: (651) 224-7075

Wausau

RE of WAUSAU

Phone: (877) 849-5544

Wayzata

ASSOCIATES

Phone: (952) 767-5300

West Saint Paul

RESULTS

Phone: (651) 365-0230

Zimmerman

ADVANTAGE

Phone: (763) 856-5400

